

Apps + Publishing
=
More than the sum
of their parts?

Introduction

Aimer

Octopus

Octopus & Aimer

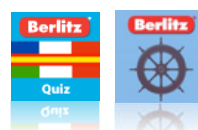
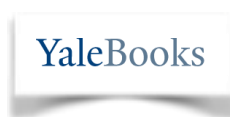
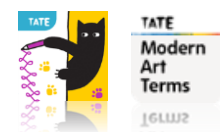
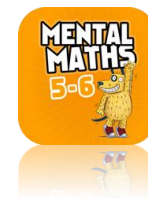
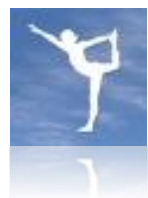
Questions

Aimer

App publishing

App packaging

App developing



What problems does publishing have that apps might solve?

When you want a digital product but ebooks and websites aren't the solution

Types of publishing

Children's

Illustrated non-fiction

“How to”

Types of apps

Just in time/place

Interactive/creative

“Me apps”

3 good reasons to do an app

Reach

Impact

Utility

In Publishing

Apps work better when they complement or fit with existing products and processes

Fit

What is the key thing the book does that would work in an app?

Can the publisher and the developer work out a way of getting the best out of each other?

In Publishing

Creating more apps is
better/easier/cheaper than trying to
create one very big app

Scale

Planning an approach that creates possibilities for more apps and better apps

Creating a sustainable model for apps in line with print

Creating custom frameworks that work across a ranges of types of apps and types of publishing

In Publishing

It is better to think of your app developer as a book packager than an design agency

Collaboration

Both will bring publishing knowledge and experience to bear on the project

Collaboration over specification

Investment the long-term success of apps

Octopus

Illustrated non-fiction

Reference / Instructional

Non-linear

"Me content"

“Hachette UK has published over 300 apps since the iPhone was first released, for all major operating systems and for a variety of authors and books. We’ll continue to do so as the app affords us creative possibilities which other formats do not.”

George Walkley, Head of Digital, Hachette UK

Octopus app focus

Utility

Personalisation

Brands

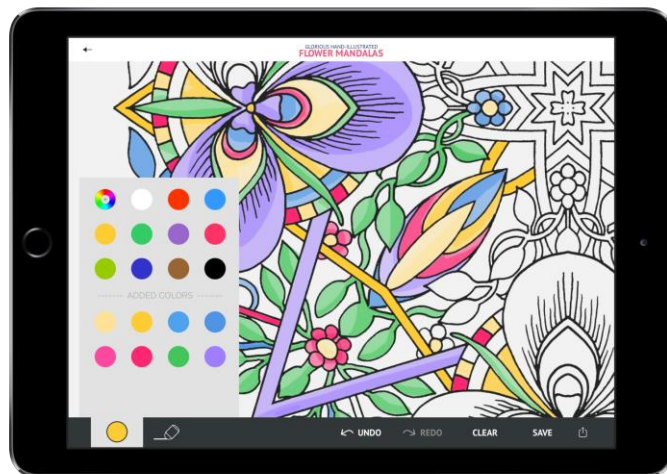
Trends

Octopus apps

Ella's Kitchen: First Foods



Calmeleon: Colouring for Adults



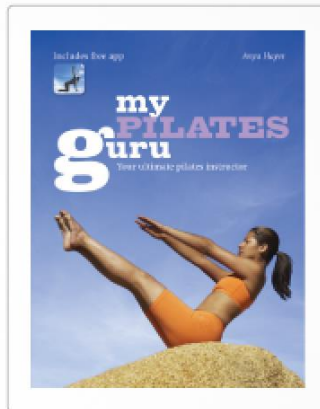
Aimer's Apps with Octopus

My Guru apps

The Perfect Puppy

“Our experience has taught us some valuable lessons about the differences between critical paths for print and apps,” he says, “the importance of data and an iterative approach, and of finding the right developers and partners.”

George Walkley, Head of Digital, Hachette UK



my PILATES guru

Introduction →

Explore Exercises 🔍

Menu Explore Exercises 97 Exercises

my PILATES guru

- All Exercises
- Good For...
- By Level
- Favourites
- Recently Viewed

Cat to down dog

Repeat up to 10 times.
Level: Intermediate

Good For:
Challenging Muscles, Stretching, Spinal And Joint Mobility

This flowing sequence strengthens your arms and stretches your spine, the backs of your legs, encouraging you to coordinate your abdominal muscles with spinal movement. It is an energizing exercise, fluidly combining Pilates with a yoga influence.

mijn YOGA goeroe

- Inleiding →
- Bekijk oefeningen 🔍
- Sessies 🧘
- Resultaten

El gurú de pilates

Tu entrenador personal

Incluye app gratuita

Anya Hayes

go yoga

Dory Walker

avec application iPhone et iPad

vosre cours à la carte

personal PILATES

GRIBAUDO

Una guida facile e completa per fare pratica da soli




**MY
YOGA
GURU**



**MY
PILATES
GURU**

FREE





hamlyn

the perfect
puppy

The Perfect Puppy

Collaboration

Communication

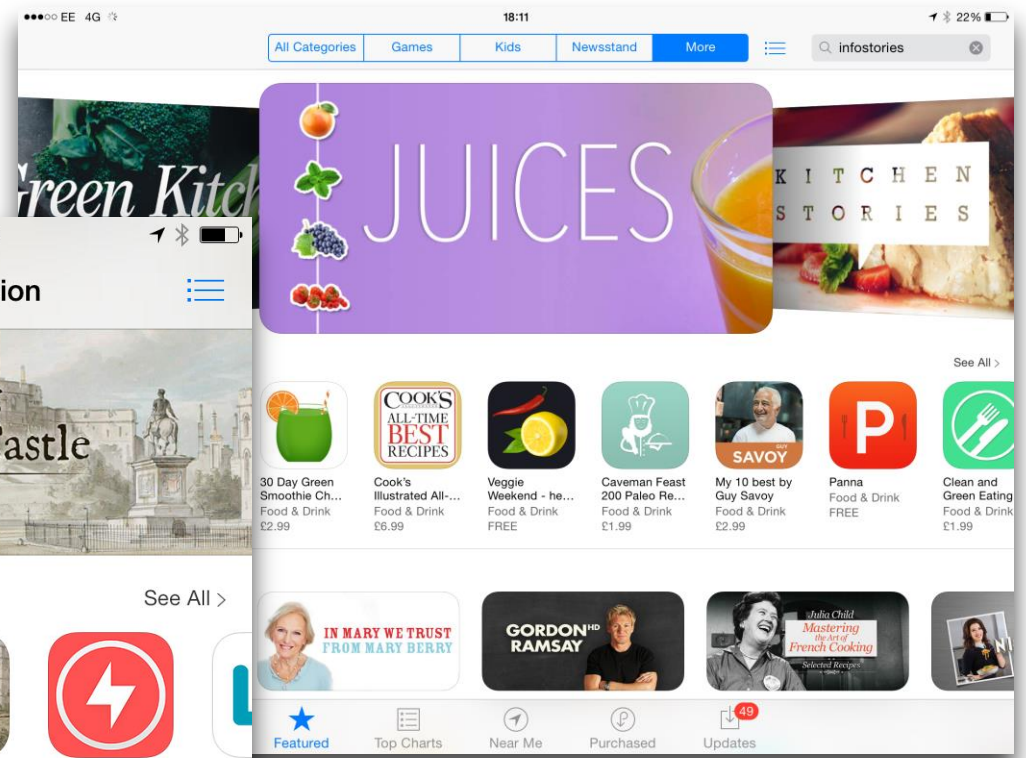
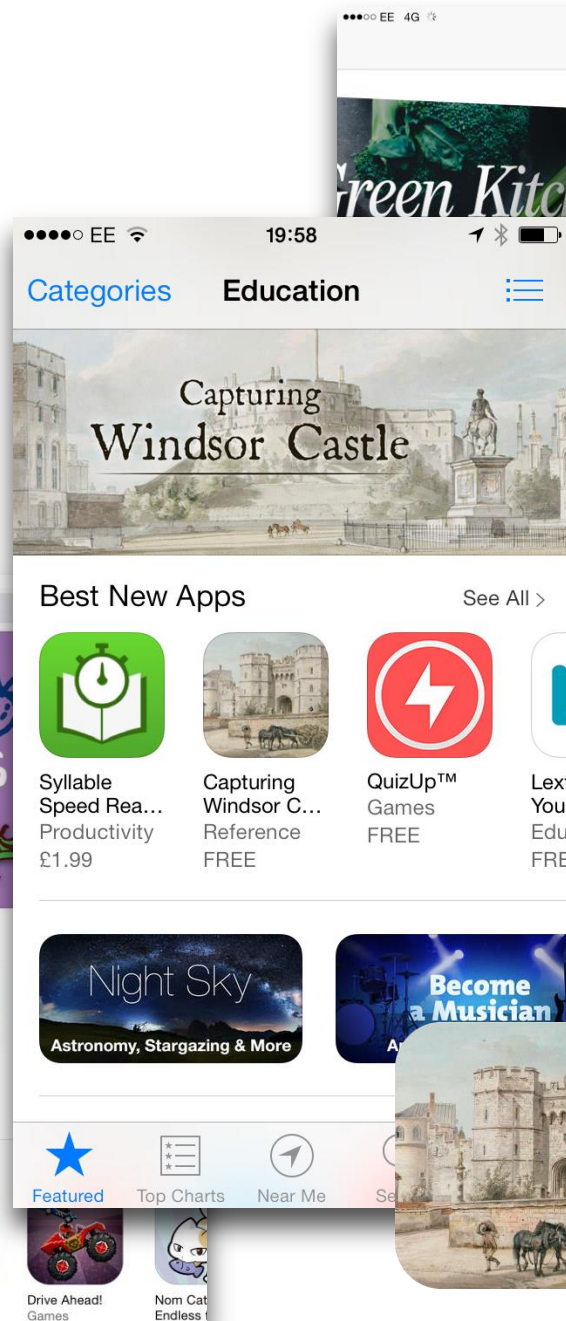
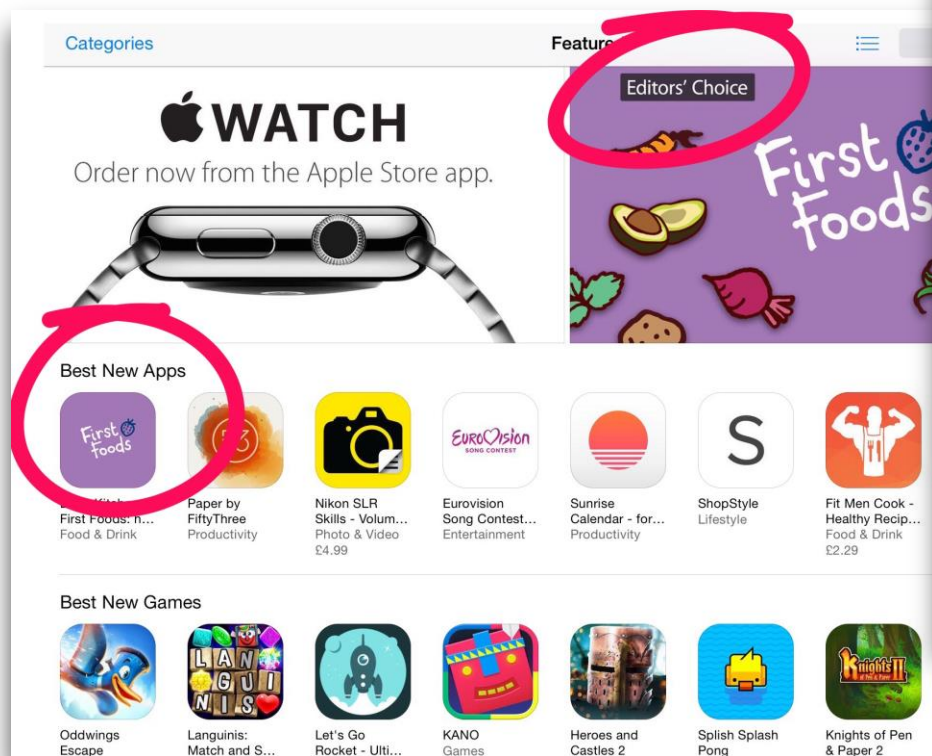
Flexibility & familiarity



What are the next challenges?

Marketing & promotion

Integration & back office systems



Q?